

CHRISTOPHER BERRY

San Francisco, CA

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SUMMARY Real estate professional with strong experience in architecture, construction, finance, and investment.

EXPERIENCE

- 2006 - Present **AIG GLOBAL REAL ESTATE** **Los Angeles, CA**
Founding team member & manager in AIG Global Real Estate's west coast residential investment office.
- Sourced and closed nearly \$300 million in development & asset repositioning investments.
 - Responsible for the management & performance of over \$650 million in multifamily assets.
 - Worked with business partners, external & internal counsel, lenders, and investors to structure partnership agreements, negotiate loan documents, and create business plans & investor reports.
 - Developed new financial models & investment tools, conducted market research, trained new associates, and participated in several AIG Investments business development initiatives.
- Summer 2005 **CREDIT SUISSE FIRST BOSTON** **New York, NY**
Summer internship in Credit Suisse's Real Estate Finance & Securitization Group.
- Provided acquisition, repositioning, and refinance capital for properties in major US markets.
 - Participated in multifamily, office, and retail transactions totaling more than \$1 billion in assets.
 - Created financial models and conducted market research for key US and foreign markets.
- 2002 - 2004 **TURNER CONSTRUCTION - SPECIAL PROJECTS** **Boston, MA**
Project Manager in Turner Construction's Special Projects Division.
- Responsible for the financial & job site management of several complex construction projects.
 - Duties included negotiating & awarding subcontracts, coordination with regulatory agencies, project scheduling, and the preparation of estimates to secure additional work from clients.
 - Led project teams ranging from 3 to 25 people and coordinated work between subcontractors.
- 2001 - 2002 **FOSTER AND PARTNERS** **London, England**
Design position in Lord Norman Foster's London Office.
- Developed a design and strategic planning study for a 2-million square-foot, mixed-use, multi-phased development along the coast of Bahrain.
 - Led a team of 5 to develop the design and program of the world's first children's hotel.
 - Participated in a design competition for the Munich Football Stadium in Germany.
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EDUCATION

- 2004 - 2006 **COLUMBIA BUSINESS SCHOOL** **New York, NY**
MBA Class of 2006, Dean's List. Concentration in Real Estate Finance and Development.
LEADERSHIP: Black Business Students Association Vice President of Community Service.
MEMBER: Columbia Business School Real Estate Association, Black Business Students Association.
- 1997 - 2001 **MASSACHUSETTS INSTITUTE OF TECHNOLOGY** **Cambridge, MA**
Bachelor of Science from MIT's Department of Architecture. GPA 4.7/5.0.
HONORS: Department of Architecture Design Award, OME Certificate of Academic Excellence.
MEMBER: Office of the President, MIT Club of Northern California, Phi Delta Theta Fraternity.
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ADDITIONAL

- SERVICE: Organized office Adopt-a-Family program, participated in ULI volunteer events, organized a student career panel, and led several New York Cares Day project teams.
- SKILLS: Trained in ARGUS, Excel financial modeling, and am pursuing LEED Accreditation.
- INTERESTS: Photography, woodworking, ice hockey, and learning Japanese.